



**Abatement & Vacuum
Technology, S.L.**

Avenida Isabel de Farnesio 34,
Local 13
28660 Boadilla del Monte
Madrid

E: info@avactec.es
T: +34 91.011.44.78
F: +34 91.632.19.29
W: avactec.es

Job Description - Technical Sales Engineer (SE_MAD02_21)

About us:

Avactec is a distribution company based in Madrid, working with the most innovative products in vacuum technology and vacuum deposition. The company began operating in 2011 since when it has enjoyed significant year-on-year growth. It is an ISO 9001:2015 certified company and is highly regarded in the sector. It is partnered with a wide range of innovative manufacturers across continents. We offer both standard and customised products, and our customers include leading academic institutions, research laboratories, and industrial clients who are driving and applying some of the most exciting developments in science and technology.

About the role:

We are hiring a Technical Sales Engineer specialising in UHV technology and vacuum deposition. This is a full-time, permanent position with **flexible working hours** and, after training, **home office working**. This role offers the candidate the opportunity to work directly with leaders in a wide range of high-tech industries. You will have the chance to drive significant growth for the company and the role offers the opportunity for significant commission. You will join a company with a flexible and agile working culture which supports work-life balance. You will have the chance to work autonomously and independently with the opportunity to take part in key company decisions and help define your own career development. Further responsibilities include:

- Identify opportunities for growth and lead the execution of partnerships with new clients.
- Take a consultative approach to sales, offering a strategic perspective and knowledge expertise.
- Help to define the strategy for growth and be involved in key company decisions.
- Engage and maintain close relationships with existing clients to ensure customer satisfaction and revenue growth.
- Represent the company at trade shows and other in-person events.

The ideal candidate will be an ambitious individual with a keen interest in keeping up-to-date with the most exciting and state-of-the-art vacuum technologies. Further requirements include:

- A proactive and autonomous mindset.
- Valid driving license.
- Strong written English skills.

Avactec will provide the necessary training for success and access to cutting-edge resources.

This role comes with the opportunity to generate large growth in a flexible, agile working environment. You will gain exposure to exciting clients in industry, academia, and leading suppliers across the globe. You will also get the chance to shape this role based on your own experience, strengths, and career vision.

If interested in applying for this position, please send your CV to jobs@avactec.es with SE_MAD02_21 in the subject line.